

**Floresville Economic Development Corporation
Regular Meeting Agenda Minutes
Floresville, Texas 78114
December 10, 2018
6:30 PM
1120 D Street
Floresville, Texas 78114**

Open Meeting:

- 1. Call meeting to Order and Establish a Quorum at 6:30 pm
Board Member Ben Reed arrived at 6:34 pm**
- 2. Invocation, Alfred Q. Gonzales**
- 3. U.S. Pledge of Allegiance & Texas Pledge**
- 4. Citizen Comments, None**

FEDC Board Members Present: Ray Lamberth, Fred Gonzales, Danny Tejada, Billie Herrera, Sherry Castillo, Ben Reed

Guests: Mr. Dylan J. Riley and Mrs. Jenny Riley of Southern Rain, Mr. Kyle Coffey of Retail Coach, Mrs. Donna Dickeson of Floresville Chamber of Commerce and Mr. Gregory Ripps of the Wilson County News.

FEDC Staff: Johnny A. Rodriguez, Jr. FEDC Executive Director

Old Business:

- 5. Approval of Minutes of the November 14, 2018 Regular Board Meeting.
 - a. Board Member Danny Tejada motion to approve, Board Member Sherry Castillo 2nd motion, Board Members Ben Reed, voted Aye, Billie Herrera, Aye, Board Member Alfred Q. Gonzales, Abstained, Motion passed 4 to1.****

6. Treasurer's Report and Review:

November 2018 Financial Report

- a. Ben Reed, Board Member/Treasurer reported a 9% increase for the beginning of year in revenues. Requested that Executive Director communicate with City Finance/City Manager and inquire if a running balance be added to the monthly financial reports pertaining to the Sign façade program, 250-K downtown parking lot replacement project and ADA Matching Grant.
- b. Alfred Q. Gonzales, Board Member inquired about pledge to Event Center parking lots @ 250 K and requested the FEDC Executive Director to communicate with him to prepare and formulate specific language to be included on future January 14, 2019 Regular Meeting Agenda.
- c. Mr. Gonzales also requested FEDC Executive Director to add a line item on future agendas titled "Future Items for Discussion"

7. Committee Reports: None to Report

A. Budget/Finance/ Audit Committee:

Budget Committee report and update, None to Report

New Business:

- 8. Discussion and Possible Action Item: The Board to consider sale of Industrial Park acreage for opening a recycling plant with a third party. Specific offer(s) may be presented and negotiated and possible extension of option contract.
 - a. Board Member Daniel Tejada motioned the Board to convene into Executive Session at 6:46 pm, Board Member's Sherry Castillo 2nd, Billie Herrera, aye, Ben Reed, Aye, Alfred Q. Gonzales, Aye, Motion passed 5-0. The Board convened pursuant to Texas Government Code 551.072, Deliberations about Real Property convened to deliberate the sale, purchase, exchange, lease or value of real property and Texas Government Code 551.071.

- b. Board Member Alfred Q. Gonzales at 7:16 pm motioned Board to reconvene to Open Session, Board Member Danny Tejada 2nd motion. Motion approved unanimously by the Board. 5-0

Board Member Daniel Tejada moved to initiate a mutually agreed Performance Agreement that will include language stipulations that property is being purchased for General Economic Development with an option for extending Option date of January 3, 2019 to mutually agreed date by both parties. Motion was 2nd by Board Member Alfred Q. Gonzales, Board Members Billie Herrera, Aye, Ben Reed, Aye, Board Member Sherry Castillo, Abstained, Motion passed, 4-1.

9. Discussion Item and Possible Action Item:

Floresville property owner, Gerard Jimenez and Sylvia Jimenez, Façade Grant Application and Grant Cost Sharing Request for their business property; Sylvia's Hair N Nail Salon located at 1211, 7th St, Floresville, TX. Façade repair bid is \$17,250 (handout)

- a. Board Member Danny Tejada motioned to approve, Board Member Sherry Castillo 2nd the motion, Board Member Billie Herrera, Aye, Board Member Alfred Q. Gonzales, Aye, Motion Passed Unanimously 5-0 by board.

10. Discussion and Possible Action Item:

FEDC/Floresville Holiday Extravaganza participation in the amount of \$300.00 to promote economic development and business involvement.

- a. Board Member Ben Reed motioned to approve participation, Board Member Alfred Q. Gonzales 2nd motion, Board Member Billie Herrera, Aye, Board Member Sherry Castillo, Aye, Board Member Danny Tejada, Aye. Motion Passed Unanimously 5-0.

11. Presentation/Updates:

- A. Mr. Kyle Cofer representing Aron Farmer, The Retail Coach
- B. Floresville Chamber of Commerce Update
- C. Local businessman, Mr. Dylan James, owner of Southern Rain, LLC Rain Water Harvesting to present his plan for a possible joint educational event

with the Floresville Economic Development Corporation and Southern Rain, LLC in Floresville, Texas.

12. EXECUTIVE Report:

- A. FEDC Executive Director December 5, 2018 attendance at Bexar County Business Exposition
- B. Previous Christmas Lighting Ceremony
- C. Upcoming Christmas Decorations Judging
- D. Upcoming Floresville Parks and Recreation Dog Park Event
- E. Planning for future FEDC events and activities
- F. Texas Economic Development GIS Tracking System
- G. FEDC Wells Fargo Banking update
- H. Affordable Housing Information
- I. Executive Director over all progress and assimilation update
- J. U.S. Department of The Treasurer Small Business Information
- K. Texas Business Incentives and Programs Overview

13. Adjournment:

- a. Board Member Danny Tejada motioned to Adjourned at 9:03 pm, Board Member Sherry Castillo 2nd the Motion, Board Member Billie Herrera, Aye, Ben Reed, Aye, Alfred Q. Gonzales, Aye. Motion passed unanimously. 5-0

Johnny A. Rodriguez, Jr.

FEDC Executive Director

CITY OF FLORESVILLE ECONOMIC DEVELOPMENT CORPORATION

ECONOMIC DEVELOPMENT CORPORATION CERTIFIED AGENDA – EXECUTIVE SESSION

I, Alfred Q. Gonzales, FEDC Vice President of Floresville, Texas, do hereby certify that on December 10, 2018 at 6:46 P.M. the Economic Development Corporation convened into Executive Session.

Economic Development Corporation Members

Ray Lamberth, President
Alfred Q. Gonzales, Vice President
Vacant, Secretary
Ben Reed, Treasurer
Billie Herrera
Sherry Castillo
Daniel Tejada

EDC Staff

Johnny A. Rodriguez, Jr. Executive Director

EXECUTIVE SESSION

A. The Economic Development Corporation's Board of Directors shall meet in Executive Session under Texas Government Code Section 551.071, Consultation with Attorney, Section 551.072, Deliberation About Real Property, and 551.087, Deliberation regarding Economic Development Negotiations for the purposes that follow:

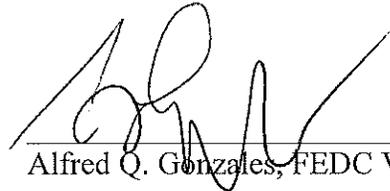
1. To consider sale of Industrial Park acreage for opening a recycle plant with a third party. Specific offer(s) maybe presented and negotiated and possible extension of option contract.

The FEDC completed its Executive Session at 7:16 p.m.

CERTIFICATION:

I hereby certify that this Agenda of the Executive Session of the Economic Development Corporation of the City of Floresville, Texas, is a true and correct record of the proceedings pursuant to Chapter 551, Government Code, Vernon's Texas Codes Annotated.

WITNESS my hand this the 8th day of January 2019.


Alfred Q. Gonzales, FEDC Vice President