MINUTES

FLORESVILLE ECONOMIC DEVELOPMENT CORPORATION

REGULAR MEETING March 14th, 2022 6:00 PM

FLORESVILLE CITY HALL COUNCIL CHAMBERS

1120 D STREET, Floresville, Texas 78114

Call meeting to order: at 6:03 pm by President Daniel Tejada

Establish Quorum: Daniel Tejada, David Del Bosque, Ray Lamberth, Randy Bruett,

Jacob Gaona, Liana Martinez, Ben Reed, Sylvia Rodriguez

Absent: Steve Jackson, Charlotte Ximenez-Nelson

Guests: Andy Joslin City Manager, Roy Idrach, Mayor Pro-tem Gloria Cantu, and

Greg Ripps of WCN

Invocation led by: Guest Roy Idrach

Recite U.S. Pledge of Allegiance & Texas Pledge: led by President Daniel Tejada

Citizens Comments: None

1. OLD BUSINESS

a. C&A to approve meeting minutes for the rescheduled Regular Meeting held on February 22nd 2022.

MOTION BY: Ray Lamberth SECONDED BY: David Del Bosque

Citizens Comments: None

Vote: For: 6 Against: 0 Abstaining: 0 Absent: 1

| B.O.D. Names | For | Against | Abstain | <u>Absent</u> |
|------------------|-----|---------|---------|---------------|
| Daniel Tejada | Χ | | | |
| Jacob Gaona | Χ | | | |
| Randy Bruett | Χ | | | |
| Ray Lamberth | Χ | | | |
| Liana Martinez | Χ | | | |
| David Del Bosque | Χ | | | |
| Steve Jackson | | | | Х |

2. PRESENTATION/DISCUSSION

a. Financial Overview of February 2022

The sales tax collection for February was \$117,000.00 - 13% increase; 21% increase in revenue coming in.

Treasurer: Jacob Gaona

3. NEW BUSINESS

a. C&A to approve City's Hike & Bike Trail Grant match portion of 20%.

Presenter: City Manager Andy Joslin

Joslin presented Attachment B Project Location Map of Hike and Bike Project to the FEDC Board Members. **He is requesting \$231,774 (20% match contribution) from FEDC to move forward on this project**; Attachment C Project Estimate and Source of Funds.

Reed indicates - recommend 20% be budgeted for this project to be distributed as EDC is invoiced by the city with an immediate payment of \$7,653.

Request by Joslin to approve the 20% payment to be made as invoiced by the city, and EDC not to be responsible for any overages.

MOTION BY: David Del Bosque, SECONDED BY: Randy Bruett

Citizens Comments: None

Vote: For: 6 Against: 0 Abstaining: 0 Absent: 1

| B.O.D. Names | For | Against | Abstain | Absent |
|------------------|-----|---------|---------|--------|
| Daniel Tejada | Х | | | |
| Jacob Gaona | Χ | | | |
| Randy Bruett | X | | | |
| Ray Lamberth | Χ | | | |
| Liana Martinez | Χ | | | |
| David Del Bosque | Χ | | | |
| Steve Jackson | | | | X |

b. C&A to approve partnering with MMM Media Inc. and Joy of the Journey, Texas travel show documentary.

Presenter: Exec. Dir. Ben Reed

Reed considers this to be worthwhile. This will highlight missions - telling our story. Recommends FEDC Board approve no more than \$2,000 upon negotiations of contract with the attorney. Motion by Director Martinez to give \$3,000.00 to this Group.

MOTION BY: Liana Martinez, SECONDED BY: Jacob Gaona

Citizens Comments: None

Vote: For: 6 Against: 0 Abstaining: 0 Absent: 1

B.O.D. Names For Against Abstain Absent

Daniel Tejada X

Jacob Gaona X
Randy Bruett X
Ray Lamberth X
Liana Martinez X
David Del Bosque X
Steve Jackson

eve Jackson X

c. C&A to approve additional expenses for the Pecan Park improvement project.

Presenter: Exec. Dir. Ben Reed

Motion to allow an additional \$15,000 on this project and for Executive Director Reed to document how monies will be spent.

MOTION BY: <u>Jacob Gaona</u>, SECONDED BY: <u>David Del Bosque</u>
Citizen Comments: Councilwoman Gloria Cantu -What happened to
exercise equipment? Then there are no intentions of getting that done?

Vote: For: 6 Against: 0 Abstaining: 0 Absent: 1

| B.O.D. Names | For | Against | Abstain | <u>Absent</u> |
|------------------|-----|---------|---------|---------------|
| Daniel Tejada | X | | | |
| Jacob Gaona | Χ | | | |
| Randy Bruett | Χ | | | |
| Ray Lamberth | Χ | | | |
| Liana Martinez | X | | | |
| David Del Bosque | Χ | | | |
| Steve Jackson | | | | Χ |

d. C&A to discuss future agenda items.

Reed indicates that PO system will be up and running. All large items will be phased in and will be in effect April 1st.

Presenter: Exec. Dir. Ben Reed

4. EXECUTIVE SESSION

Motion to go to closed session by Vice-President Lamberth.

MOTION BY: <u>Ray Lamberth</u>, SECONDED BY: <u>Randy Bruett</u> Citizens Comments: None Time: 7:03 p.m.

Vote: For: 6 Against: 0 Abstaining: 0 Absent: 1

B.O.D. Names For Against Abstain Absent

Daniel Tejada X

Jacob Gaona X
Randy Bruett X
Ray Lamberth X
Liana Martinez X
David Del Bosque X
Steve Jackson

Χ

Executive Session in accordance with Texas Government Code Chapter 551

The Floresville Economic Development Corporation may at any time during the meeting close the meeting and hold an executive session pursuant to the Texas Open meetings Act codified as Chapter 551, Texas Government Code which permits closed meetings pursuant to Section 551.071 for purposes of consulting with its attorneys; Section 551.072 deliberating about real property; section 551.073 deliberating about gifts, and donations; section 551.074 deliberating about personnel matters; Section 551.076 deliberating about security devices; Section 551.084 regarding exclusion of witness in connection with an investigation; Section 551.086 deliberating, voting, and taking action as a power utility on a competitive matter; Section 551.087 deliberating about economic development negotiations; and Section 551.088 deliberating about test items to discuss and/or deliberate any of the posted matters to be considered during the open meeting. If it does go into Executive Session, the Floresville Economic Development Corporation may deliberate in executive session, vote on the matter in open session, and announce it for the minutes.

- (a). Pursuant to Section 551.074 of the Texas Government Code (Personnel Matter) to deliberate the appointment, employment, evaluation, reassignment, duties, discipline or dismissal of a public officer or employee: Executive Director.
- (b.) Reconvene from Executive Session and take possible action following executive session item 4a Executive Director's Evaluation.

Motion to return to open session by Director Martinez.

MOTION BY: <u>Liana Martinez</u>, SECONDED BY: <u>Ray Lamberth</u>
Citizens Comments: None
Time: 8:12 p.m.

Vote: For: 6 Against: 0 Abstaining: 0 Absent: 1

| B.O.D. Names | For | Against | Abstain | Absent |
|------------------|-----|---------|---------|--------|
| Daniel Tejada | Χ | | | |
| Jacob Gaona | X | | | |
| Randy Bruett | Χ | | | |
| Ray Lamberth | Χ | | | |
| Liana Martinez | Χ | | | |
| David Del Bosque | Χ | | | |
| Steve Jackson | | | | Χ |

Motion by Director Martinez to table the 6-month evaluation pending new evaluation tool.

MOTION BY: Liana Martinez, SECONDED BY: Ray Lamberth

Citizens Comments: None

Vote: For: 6 Against: 0 Abstaining: 0 Absent: 1

| B.O.D. Names | For | Against | Abstain | Absent |
|------------------|-----|---------|---------|---------------|
| Daniel Tejada | Х | | | • |
| Jacob Gaona | X | | | |
| Randy Bruett | Χ | | | |
| Ray Lamberth | Χ | | | |
| Liana Martinez | Χ | | | |
| David Del Bosque | Χ | | | |
| Steve Jackson | | | | Χ |

5. EXECUTIVE DIRECTOR UPDATE:

- 1. FELPS project
- 2. Sale of 2 acres at 108 Lone Oak Drive
- 3. Pecan Park improvements
- 4. City Partnerships' update
- 5. South Texas Home & Garden Show
- 6. Burger King Ribbon Cutting
- 7. AACOG Roadshow March 22nd
- 8. Sidewalk lights Walker Engineering
- 9. FELPS gas inspection at 1146 Hwy 181 S.

6. EXECUTIVE DIRECTORS GOALS UPDATE:

- 1. Properties to increase tax revenue
- 2. Promote downtown design
- 3. Showcase historical value
- 4. Highway 181 City entry way
- 5. Sewer line on 181 finalizations to determine cost associated with same
- 6. Logo/Brand for City of Floresville
- 7. <u>ADJOURNMENT</u>: Having no further business to discuss, motion made by Director Martinez to adjourn at 8:31 p.m.

MOTION BY: Liana Martinez, SECONDED BY: Ray Lamberth

Citizens Comments: None

Vote: For: 6 Against: 0 Abstaining: 0 Absent: 1

| B.O.D. Names | For | Against | Abstain | Absent |
|----------------|-----|---------|---------|--------|
| Daniel Tejada | Х | | | |
| Jacob Gaona | Χ | | | |
| Randy Bruett | Χ | | | |
| Ray Lamberth | Χ | | | |
| Liana Martinez | Χ | | | |

Benjamin T. Reed, FEDC Executive Director