

REQUEST FOR QUALIFICATIONS

Professional Legal Services

DEADLINE: July 29, 2026 AT 3:00PM

Floresville Economic Development Corporation
(Type B Corporation)

Submission due by 3:00PM CT on July 29, 2026

**REQUEST FOR QUALIFICATIONS (RFQ) FOR LEGAL SERVICES TO THE
FLORESVILLE ECONOMIC DEVELOPMENT CORPORATION (FEDC)**

1.0 REQUEST FOR QUALIFICATIONS

1.1 General Information

The Floresville Economic Development Corporation, in Floresville, Texas, requests the submission of Statements of Qualifications (SOQ) for legal services. This Request for Qualifications (RFQ) solicits information that will enable FEDC to determine the best suited legal firm that may provide professional legal services for the organization.

1.2 Detail

This document contains the instructions governing statements of qualifications submitted by interested service providers, the format in which to submit SOQ's, the materials to submit therein, and the general evaluation criteria. A service provider desiring consideration must provide a response in accordance with these instructions and meet all requirements stated herein.

1.3 Intent

The intent of FEDC is to hire a legal firm to provide legal services related to economic development and other matters. The selection will take place through a two-step procurement process, with formal advertising and direct solicitation. FEDC will evaluate all responses in step one and may conduct interviews with short-listed respondents in step two.

FEDC reserves the right to reject all qualification statements received in response to this RFQ. FEDC reserves the right to short list respondents and base final selection rankings on personal interviews. FEDC reserves the right to conduct new services selection procedures for current and/or future needs.

1.4 Standards

Fees provided for in contracts or agreements shall be reasonable. FEDC shall consider fees to be reasonable if they are not more than those ordinarily charged by the profession for similar work. FEDC will negotiate for procurement of professional services, whereby competitors' qualifications are evaluated, and the most qualified competitor is selected, subject to negotiations of fair and reasonable compensation.

1.5 Right of Rejection

FEDC reserves the right to reject any and all SOQs received in response to this request. FEDC is not obligated to award a contract solely based on this request or to otherwise pay for information solicited.

1.6 Texas Public Information Act

All data and information submitted by the legal firms in response to this RFQ may become public information, as provided by the Texas Public Information Act, Texas Government Code Sections 552.001 - 552.026. FEDC does not assume responsibility for asserting legal arguments for confidentiality on behalf of the legal firm.

1.7 Cost of Preparing Statement of Qualifications

Package Costs for preparing the SOQ Package and any subsequent materials or presentations shall be the sole responsibility of the prospective legal firm.

1.8 Scope of Services

The selected legal firm shall provide timely and professional written opinions and responses to FEDC requests as well as timely and professional billing documents in accordance with the agreed upon contract. It is the intent of this RFQ that a consistent quality of services is provided for all of FEDC legal requirements. The services to be provided by the legal firm, if selected, may include the following duties:

- General legal representation on economic development (Type B) including support for real estate projects and public finance
- Attending meetings of the Board of Directors and Joint Workshops with the Floresville City Council
- Representation on Texas Public Information Act matters (Section 552.001 of the Government Code)
- Legal advice regarding district governance and board obligations including bylaw revisions and incorporation issues
- Drafting, review, and negotiations of contracts
- Advice and/or representation regarding legislative matters
- Legal advice regarding financial matters
- Legal advice relating to other Economic Development vehicles such as tax increment financing districts, public---private partnerships, tax credits, and Chapter 380/381 Agreements
- Other legal matters may be necessary or required

2.0 INSTRUCTIONS AND PROCEDURES

2.1 SOQ Package Preparation

The Qualification Package will include the following four (4) components and shall be numbered as shown:

1. One page transmittal letter. The letter shall provide the names, title, address (physical and mailing), and telephone number of the official contacts.
2. Statement concerning insurance coverages and liability amounts. Confirmation that the legal firm has in place general liability insurance, worker's compensation, and professional liability insurance.
3. Statement concerning conflict of interest. Those interests of the legal firm that would impede with or interfere in the carrying out the duties and responsibilities of the position of a privileged attorney are deemed conflicting.
4. Statement of Qualifications to include a complete description of the following:
 - a. Background on the firm's organization
 - b. Key personnel that will be assigned to EEDC. The information for each individual must include the following: name, area(s) of expertise, years of experience, and professional licenses(s).
 - c. Present examples of the firm's experience and expertise in providing counsel on the list of expected services detailed in Section 1.9.
 - d. Provide at least three references. References must include name, phone number, email address, location, legal firm's role and responsibility, project description.

2.2 Submitting the SOQ Package

The legal firm shall submit the SOQ package electronically via email in a pdf format to Cynthia Sturm, Finance Director, at financedir@floresvilletx.gov. SOQ package should be limited to 6 pages.

2.3 Evaluation Factors

The evaluation factors include:

- The firm's familiarity and previous project experience with municipal law and economic development. Experience with Public Improvement Districts, Tax Increment Financing districts, public---private partnerships, tax credits and other economic development vehicles
- Professional qualifications of the individual(s) (including subcontracted personnel) who will perform the work.
- The firm's record and experience (including subcontractors) with Federal and State Funding agencies and philanthropic foundations.

- The legal firm's performance record and experience (including subcontractors) with similar clients.
- The firm's experience with the Texas Public Information Act.
- The firm's experience with public finance.
- The legal firm's office locations.
- The legal firm's insurability and status of current work is related to litigation or arbitration.
- The legal firm's anticipated workload during period of engagement and availability of personnel.

2.4 Inquiries

If any firms have questions or need additional information to clarify the intent of this RFQ, submit questions or requests via email to financedir@floresvilletx.gov before July 22, 2026. FEDC will collect these questions and respond to all the RFQ Package holders prior to evaluation.

2.5 Evaluation Process

- FEDC may call upon anyone they deem necessary to assist with the evaluation.
- FEDC may obtain information from references.
- FEDC will evaluate each SOQ received, in accordance with the factors in Section 2.4, based on the contents of the SOQ, any subsequent written clarifications required, and reference information obtained.
- FEDC may rank and determine the highest qualified firm based solely upon the evaluation of the SOQ package, any subsequent written clarifications required, and reference information obtained.
- If FEDC deems it necessary to conduct interviews, EEDC may identify two or more firms to be interviewed using the procedure in Section 2.7.

2.6 Interviews

FEDC reserves the right to interview each legal firm that submits a SOQ before the deadline. If interviews are conducted, FEDC will develop a list of questions to be answered by each firm interviewed and provide additional instructions to be followed.